

Company Visit Notes

China Rare Earth (0769.HK)

15 November 2001

BUY

CURRENT PRICE: HK\$2.075

TARGET PRICE: HK\$2.80

Analyst

Raymond Tong

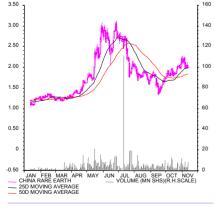
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Key Data	
Mkt cap (HK\$mn)	1,690
Mkt cap (US\$mn)	217
Total issued shares (mn)	814
Av. 3m t/o (HK\$mn)	8.1
EV (HK\$mn)	1,702.0
Est. NAV/share (HK\$)	1.20
Market Index	HSMLCI
(as of 14/11/2001)	1,170

Price Performance relative to HSMLCI (%)

1M	3M	12M
8.01	34.90	124.89

Chart: Daily Share Price



Source: Datastream

Investment Highlights

- Overall operational statistics are in line with our expectations.
- No change in our profit projections.
- Reiterate our BUY recommendation for its dominant position in the rare earth industry, in which it commands 15% market share of the high-purity rare earth products in the world.
- Based on 12.8x FY02 PER of Hang Seng Mainland China Composite Index, the Company's share deserves to trade at 12x on FY02 earnings, representing a 35% upside from current price level.

Key Points

- Operating in full capacity The Company's FY01 full-year production target: rare earth 6,000 tonnes, refractory material 50,000 tonnes.
- Management perceives refractory material prices to stabilise Average refractory material price remains stable at HK\$ 5,000 per tonne.
- Rare earth product prices for 2 major products fell out of 18 products, which in line with our expectations. We have assumed an average 5% price cut to HK\$ 81,000 per tonne.
- Expect 2H performance to outshine 1H's Overall, management expects 2HFY01 to outperform 1HFY01's results (1H's profit: HK\$78.6mn, up 38% YoY).
- Net cash position We estimate China Rare Earth currently has net cash
 of HK\$300mn, or \$0.37/share, which should be sufficient to satisfy its
 capex requirements of around HK\$200mn.

Future Plans

- Capacity expansion for refractory materials to increase from 50,000 to 80,000 tonnes in FY02.
- Development of downstream value-added products rare earth metals.

Valuation Statistics

Y/E Dec	Turnover (HK\$mn)	Net Profit (HK\$mn)	Ful. Dil. EPS HK\$	EPS Growth YoY%	EV/EBITDA (x)	PER (x)	DPS (cents)	Yield %
1999A	447.8	81.2	0.168	62.8	13.3	12.34	0.04	1.8
2000A	558.2	140.9	0.227	34.9	10.2	9.15	0.04	2.1
2001E	696.2	167.9	0.219	-3.6	8.9	9.49	0.05	2.3
2002E	857.8	200.2	0.239	9.2	6.4	8.69	0.05	2.4
2003E	977.6	228.6	0.272	13.9	5.6	7.63	0.06	2.7

Source: ICEA estimates

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